

Example of Wound Care Job Description

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Our company is looking for a wound care. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for wound care

- Effective customer needs assessment and solution development
- Effective sales process execution to include new business opportunities, lead generation, and competitive account conversions
- Effective management of sales pipeline
- Present proposals, negotiate pricing and understand contract implementation and key GPO awards to effectively differentiate Systagenix and our product portfolio
- In- service accounts by demonstrating products and applications for use
- Maintain and increase penetration in existing accounts through effective territory management
- Thorough knowledge and utilization of salesforce.com
- Prepare, maintain and update a business plan for the territory
- Account Planning & Management (including pre and post call planning)
Customer calls in-person required 4 days a week minimum
- Attend in-house training, sales meetings, conventions, trade shows as required

Qualifications for wound care

- Current certification as a CWOCN by the Wound, Ostomy and Continence Nursing Certification Board (WOCNBC) or successful completion of certification within 1 year of hire
- Licensed LPN
- 1 year medical patient care or clinic experience preferred

- 1 year of leadership experience and 2 years of acute care or specialty clinic nursing experience
- BLS Certification, ACLS or ACLS eligible