



Example of VP, Real Estate Job Description

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Our company is growing rapidly and is looking to fill the role of VP, real estate. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for VP, real estate

- Monitor, measure and communicate talent development progress to senior leaders
- Lead in alignment with the strategic vision and the organization's short and long-term goals
- Leverage customer insights to identify business opportunities and product strategies
- Propose projects that will increase market share or create new categories of applications
- Assist marketing and IT with needs assessment regarding tools which increase sales associate productivity and recommend training delivery strategies
- Collaborate and work with other learning leaders to create and support a coaching environment within the company
- Communicate any risk or issue that may hinder or impede the successful execution of the learning strategy or future business with customers
- Create and implement services that impact and add value to the organization as a whole
- Unify and provide strategic direction and leadership to a facilities team (insourced and outsourced) who oversee both building operations (repairs and maintenance, HVAC, portage, janitorial,) and manage the daily operations of the site (space set-ups, occupancy planning and moves, security, EH&S programs, reception and mail services)
- Work with Century 21 Real Estate executive leadership and customers to define the sales learning needs of the organization and communicate them to

Qualifications for VP, real estate

- Proficiency with accounting and property management software systems
- Proficiency in Microsoft Word, Excel and PowerPoint programs
- Highly motivated, intelligent and organized
- Knowledge of major European real estate and lending markets
- Good knowledge of European languages other than English is not required but is preferable
- Ability to work with and management a variety of third-party service providers such as asset managers, property managers, leasing agents, appraisers, etc