



## Example of VP, Development Job Description

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Our company is looking for a VP, development. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

### Responsibilities for VP, development

- Lead the design, development and implementation of talent and leadership development programs and processes to improve depth, quality and engagement of talent across the enterprise
- Ensures that land development policies, internal control procedures and practices are well understood and complied with
- Maintains and updates land development construction schedules
- Drive the development and implementation of a company-wide competency model that can be leveraged at all points in the talent life-cycle
- Partner with senior leaders and HR leadership to establish meaningful employee development plans that includes regular reviews and adjustments to plans as necessary
- Identify and utilize key metrics to help determine the overall effectiveness of the talent development initiatives and how to continue to improve them
- Establish multi-year plans for the future progression of the talent development function
- Maintain and support current sales effort and customer base while developing world-class business development processes
- Develop and lead all aspects of the RAD360 growth plan for complex new business to include the development of the fixed-site market potential, sales strategy, sales funnel, tracking and reporting
- Develop and lead RAD360 M&A and traditional fixed-site development activity to include establishing a consistent and proven evaluation method for acquisitions and complex strategic business opportunities, and standardization of the due-diligence process from beginning to end

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- Experience working in large globally distributed technology organisations delivering technology products internal systems
  - Experience creating various business relationships
  - Solid awareness and experience of registering/launching funds in Asia
  - Demonstrable ability to deal with multiple stakeholder and drive projects
  - Mandarin preferred, but not essential
  - Experience in selling intangibles – selling solutions vs