



Example of Value Consultant Job Description

Powered by www.VelvetJobs.com

Our company is growing rapidly and is looking to fill the role of value consultant. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

Responsibilities for value consultant

- Act as the Business Development main point of contact on standard customer engagements
- Participate in transfer of pre-sales knowledge to the project team
- Consistently provide input on how to improve internal efficiencies
- Of this job description are representative of those that must be met by an
- Oversee multiple value based healthcare projects that enable customers to measure clinical and non-clinical outcomes across a patient's continuum of care
- Deliver training to nurses, physicians and hospital executives upskilling them in value based healthcare methodology
- Develop project tracking tools and KPIs to ensure internal and external stakeholders are regularly informed about project status and risks/issues
- Ensure customer engagement, alignment, and satisfaction throughout planning and execution phases
- Collaborate with subject matter experts back office functions to manage third-party suppliers/sub-contractors supporting the project
- Advises and collaborates with business unit and functional areas on the alignment of the digital portfolio with the business unit plans and strategy and customer experience objectives

Qualifications for value consultant

Solution Management, Sales, Presales, Consulting or Business Development roles

- Preferably experienced candidates from BPO, Consulting firms or Companies involved in setting up of Captive Shared Services
- Functional experience in Finance transformation projects across all or any of the phase's Plan, design, Build, Test and Deploy
- Previous professional experience in product development, product optimization/value analysis, leading R&D projects, or in technical supplier management
- Profound interest in technical solutions and problem solving in a wide array of industries
- Excellent people and presentation skills to interact with customers and solution consultants partners