



Example of Used Car Sales Manager Job Description

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Our company is growing rapidly and is looking for an used car sales manager. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for used car sales manager

- Driving and managing your teams' performance
- Ensuring that within area of operation all regulations and standards concerning FCA are adhered to
- Identifying areas of risk within your area of responsibility and developing and maintaining effective controls to reduce risk of fraud occurring
- Ensuring part exchange vehicles are appraised correctly using the approved appraisal process
- Ensuring all reports are completed in an accurate and timely manner
- Controlling preparations costs and standards by working closely with the Aftersales Manager

Qualifications for used car sales manager

- Experience as a Sales Manager within the automotive industry
- Proven automotive management experience
- Organising, coaching and motivating the Used Car sales team
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- Monitoring and reviewing sales targets with Sales Executives and Management team on a regular basis
- Managing stock and driving profitable stock turn