



Example of Truck Sales Job Description

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Our innovative and growing company is looking for a truck sales. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for truck sales

- Some overnight travel required 25% of time
- Will be expected to travel by car to make calls gaining relationships with Fleets and Dealers
- Applicant can live in the Greater Toronto Area
- Issue order numbers to bodybuilders and third party suppliers
- Maintain a log of all vehicles in build / progress
- Contact suppliers regularly to monitor progress
- Provide regular updates to sales team
- Monitor Cesar inbox for changes in production / factory status
- Follow customer communication strategy
- Liaise with Truck Sales Administrator re work in progress

Qualifications for truck sales

- Deep understanding of the truck market and business
- Technical understanding with an engineering background is a plus
- Professional and self-confident
- Universal degree in Engineering or equivalent
- Long working experience and minimum 3-5 years P&L responsibility for an operating unit
- Minimum of 5 years' experience in the commercial vehicle industry with technical knowledge and the ability to use technical knowledge during a sales pitch