



Example of Travel Buyer Job Description

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Our innovative and growing company is hiring for a travel buyer. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for travel buyer

- Monitor sales and margin performance of the category and drive key KPIs of sales, margin, margin %, rebates and contributions
- Capturing data and set up products accurately and on time
- Proactively drive self-development with Line manager using the performance development system
- Achieve of cost savings targets
- Manage the company's hotel program
- Analyze travel reports
- Managing a range of products across own brand ranges & with the key brands including the AA, Michelin and Energizer
- Owning key supplier negotiations management with support from the Buyer
- Monitoring and reacting to competitor activity
- Building strong working relationships with both internal and external stakeholders

Qualifications for travel buyer

- 4 years of experience in a business function or travel coordinator role
- Buying experience working alongside a buyer and buying team to deliver category success
- An understanding of what drives customer purchasing decisions
- Being able to use this understanding to identify how we can grow our business through building customer appeal
- Be analytical and numerically minded

