



Example of Therapeutic Job Description

Powered by www.VelvetJobs.com

Our company is searching for experienced candidates for the position of therapeutic. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

Responsibilities for therapeutic

- Participate in governance committees with customers
 - Actively participate in proposal preparation meetings and/or proposal defense meetings as required
 - Work with key internal stakeholders to analyze information and data that enables development of efficient and feasible delivery solutions
 - Development and review of the budget (labor and pass-through costs) associated with the proposed project strategy
 - Develop product positioning
 - As a trusted IPF resource encourages and receives requests from customers for expert support both within and outside of standard visits
 - Demonstrates exceptional IPF disease state and product knowledge through highly effective selling skills, in order to bring value to targeted IPF health care professionals
 - Establishes and maintains exceptional collaboration and communication with internal BICL employees with external stakeholders to achieve shared goals
 - As a trusted IPF resource he/she will support clinicians both within and outside of standard visits
 - Demonstrates a collaborative, cross-functional approach with the internal BICL team to cultivate positive partnerships with key external accounts that result in solutions that provide joint value, demonstrate outcomes and ultimately improve patient care
-

- Degree in Science/Pharmacy/Medical related field or appropriate tertiary qualification
- 1+ year of experience managing, planning, scheduling, or creating activities for Seniors and Physically / Mentally Challenged Adults
- A minimum of 5 years of successful Pharmaceutical sales experience with a minimum of 2 years Specialty Care hospital sales experience (5 years preferred)
- Ability to translate key scientific information supporting product, competitors, science and marketplace to a broad range of Respirology customers and accounts
- Bilingualism is required (within province of Quebec only)
- Ability to travel with occasional overnight and weekend travel and meeting responsibilities