



Example of Technology Solutions Professional Job Description

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Our company is searching for experienced candidates for the position of technology solutions professional. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for technology solutions professional

- Scope the technical and security design for customer solutions, select optimal migration paths for the customer, build relevant consumption plans, execute limited POC's or customized demos when necessary
- Develop expertise in key Commercial IoT markets, such as Industrial Automation and Manufacturing, Healthcare, Smart Buildings, Smart Retail, Security and Surveillance, transportation and Energy
- Remove technical, competitive, and security blockers to accelerate Dynamics 365 for Customer Engagement sales opportunities
- We encourage thought leadership and building a brand, both internally and externally from every employee
- You will be a Subject Matter Expert for Dynamics 365 suite, Office 365
- Enterprise Mobility Suite
- You will be a Subject Matter Expert for Azure with deep knowledge on application and infrastructure modernization and transformation
- Drive the deployment of SAP Landscapes onto the Azure platform to a successful customer outcome in large enterprises
- Acts as the subject matter expert for running SAP workloads on Azure, and support customer/partner deployments with SAP deployment guidance, supporting development of the customers' SAP on cloud adoption model, and providing appropriate recommendations to overcome blockers
- Development and review technical architecture, and solution design for partner-led solution development

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- Experience in the Enterprise Mobility space highly-desired, specifically in the context of device management or identity
 - Certification in Windows and Office 365 client technologies (MCSA or MCSE) required
 - 5 + years' experience enterprise technology sales with a preferred focus on security in enterprise scenarios
 - Experience with protecting on-prem and cloud based identities, document management and protection (required)
 - 5+ years of experience Technical pre-sales (preferred) and/or technical consulting experience for healthcare customers
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