



# Example of Tech Solutions Prof Job Description

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Our growing company is hiring for a tech solutions prof. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for tech solutions prof

- Competitive knowledge of Oracle, SAP, Workday, NetSuite, Infor, Sage, Knowledge of key industry partners and systems integrators supporting operational business enterprise applications
- Competitive knowledge of Salesforce.com, Infusionsoft, Pipedrive, Chime, Oracle Netsuite CRM Knowledge of key industry partners and systems integrators supporting sales automation enterprise applications
- Being a member of the sales opportunity team, you will give technical presentations, demonstrations, help execute proof of concepts, design and implement solutions leveraging P-Sellers, partners, ISVs and MCS as needed
- Have demonstrated experience and competency in customer facilitation and collaboration Have a deep understanding of cloud computing technologies, business drivers, and emerging computing trends
- Must have a proven record of delivering business value A BS/BA degree (Master's preferred) or equivalent work experience combined with a minimum of 7 years of relevant work experience
- 10+ years of experience in Solution/sales engineer for a CRM, ERP, HCM or SaaS-based company or similar technology

## Qualifications for tech solutions prof

- The listening and storytelling skills are strong with you
- You get going and sort stuff out quickly
- You get stuff done the right way, the first time
- You believe in collaborating transparently and collaboratively, and you live

- You are demonstrably fluent in business English as pre-requisite and your multi-language fluency is highly preferred (German, Spanish, French)
- Bachelor's degree required, preferably in Computer Science, Information Technology, or related field