Our innovative and growing company is looking for a tech solutions prof. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for tech solutions prof

- Technical architect
- Broad knowledge of and ability to explain key end-user scenarios and technical required
- Engage with Channel team resources, creating a pod of resources working with and supporting channel partner efforts
- Performer - Highly driven person who consistently performs well above company or industry norms
- Influencer - Ability to drive and influence vibrant internal and external communities through extremely strong negotiation, organizational, presentation, product demo, writing, and verbal communication skills
- Design x-workload and Dynamics architecture to accelerate technical decision
- Design/develop compelling solutions leveraging our technology assets, and to remove technical blockers (business requirements, cloud requirements) that impede sales and are barriers for customer adoption
- Design Modern Workplace and cross-workload Architecture to accelerate technical decision
- Design Modern Workplace solutions leverageing Office 365, EMS and Windows
- Your practical experience will increase deal velocity by assessing the progress of technical engagements at every stage, and by directing technical, architectural, and competitive issues to the appropriate channels

Qualifications for tech solutions prof

- Candidate must be able to guide, manage and influence virtual teams
- Candidate must be proficient in creating Solution Strategy mapped to the business plan for the accounts assigned
- The individual should be based out of the Houston, TX area of the United States
- Working knowledge and experience of the Dynamics CRM application is a plus