



# Example of Strategy Partner Job Description

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Our growing company is looking for a strategy partner. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for strategy partner

- Lead a team of Cloud Solution Architects that will engage with 50-70 strategic Cloud Only MSP partners - Build and foster a community of Partner CTOs
- Monitor legal developments in Equal Employment Opportunity (EEO) and Labor Relations laws and regulations
- Actively participates in leading focus group discussions with property and corporate entities
- Set and communicate all partner KPI targets and objectives
- Manage partner invoicing and payments
- Handle all vendor billing disputes
- Oversee Change Request / Reverse Change Request process (CR/RCR)
- Conduct regular and random audits on all aspects of contractual deliverables from partners
- Help reinvent and re-engineer processes across broader Partner Strategy team
- Developing and maintaining our digital application roadmap for both proprietary and partner channels

## Qualifications for strategy partner

- Expertise in project management methodologies PMP, PRINCE2 and/ or operational excellence tools Six Sigma
- Provide Executive Support for the HMSP PTS community

- Bachelor's degree in the Life Sciences, Engineering or Computer Science preferred
- Requires a minimum of 10 years' experience in the clinical development for CRO's, pharma, medical device
- Requires a minimum of 5 years successful experience working with technology solutions used in clinical development