



Example of Strategy Development Job Description

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Our company is growing rapidly and is searching for experienced candidates for the position of strategy development. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for strategy development

- Play a major role in the creation of high-quality business cases, board-papers, strategy presentations and other outputs
- Prepare briefings on markets, industry players or other topics as requested for the ES senior business unit, UTAS, and/or UTC Corporate
- Works closely with Director of Technology Solutions and functional departments (Contracts, Pricing, Finance, HR, ,) to assure an integrated approach
- Aid in identifying, assessing, prioritizing, and pursuing attractive opportunities, including organic growth projects joint ventures, swaps, divestitures, mergers, and acquisitions
- Understand retail trends, competitors, and consumers to develop new concepts and businesses that meet future needs in the fast-evolving multi-channel retail landscape, both domestically and abroad
- Expand the team's knowledge base in focus areas (e.g., functional, innovation, competitive intelligence)
- Be responsible for long-term development of Direct Reports
- Coach and develop project team members consisting of ESD (Principals, Leads, and/ or Sr Analysts) and other company resources
- Act as core member of the Enterprise Strategy Development leadership team, prioritizing resources, setting overall team direction, and representing the team's professional and fun culture
- Work closely with SVP, Enterprise Strategy and Sr Director, Enterprise Strategy Development in plotting future strategic opportunity for company

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- Advanced PowerPoint skills and excellent data presentation methods
 - Passion for food and the passion to work long hours and at a relentless pace
 - Prior experience working in a strategic role either internally or strategy consulting
 - Strong independent strategic thinking and analytical skills
 - Strong project management skills with an ability to deliver results and work on multiple projects in parallel
 - Strong relationship-building skills with an ability to effectively collaborate across key internal and external stakeholders