



Example of Strategy Development Job Description

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Our growing company is looking to fill the role of strategy development. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for strategy development

- Participates in activities with internal and external partners to enable the company to develop relationships and secure business opportunities with prospective partners
- Lead multiple project teams on strategy consulting-like engagements that identify and seek to harness enterprise or business unit growth opportunities
- Become a thought partner to senior executives, influencing decisions in line with business unit and enterprise strategy
- Collaborate cross-functionally and effectively influence without authority to drive business decisions and advance long-term strategic efforts
- Lead project teams on strategy consulting-like engagements that identify and seek to harness enterprise or business unit growth opportunities
- Build and manage relationships with company executives, influencing decisions in line with business unit and enterprise strategy
- Manage stakeholder base
- Demonstrable experience in a strategy and project management role
- Leadership and commercial negotiation experience
- Ensuring quality work products for GCG BURs in partnership with key stakeholders within and outside GCG

Qualifications for strategy development

- Demonstrates organizational and planning skills, attention to detail
- Demonstrated hypothesis-driven problem solving with special ability to build structured quantitative and qualitative analyses

- Bonus points if you have previous experience with educational communications in some capacity
- Specific Competencies
- Data analysis, Quantitative mindset, Customer Focus and Action Oriented / Sense of Urgency