



Example of Strategy & Corporate Development Job Description

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Our innovative and growing company is looking to fill the role of strategy & corporate development. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

Responsibilities for strategy & corporate development

- Monitor the company's progress of various early-stage projects against set milestones
- Craft and deliver insightful oral and written recommendations in a persuasive and thoughtful manner to drive alignment and executive decision making
- Support current large-scale integration project (WDC/SanDisk), particularly by assisting with implementation of formal synergy tracking process and tools
- Participate in financial due diligence efforts related to the above, asking appropriate questions, identifying risk areas, and suggesting mitigation strategies
- Draft presentation materials for WDC's Investment Committee, with clear recommendations, to comprehensively review and vote on deal opportunities
- Assist with inbound M&A and investment opportunities (from investment banks and companies seeking strategic capital), shepherding them through internal review processes and discussions
- Help maintain the department's operating budget and prepare budget-related presentations for quarterly reviews with Finance
- Assist with the procurement, negotiation and management of the department's robust tools, research subscriptions and certain service provider engagements
- Prepare analysis / materials on prospective investments in the pipeline and on the portfolio's status and health, for quarterly discussions with WDC Finance

- Monitor and report on the progress of commercial arrangements and strategic collaboration projects that WDC entered into with its portfolio companies

Qualifications for strategy & corporate development

- Superior interpersonal and relationship building skills to foster collaboration within BFS and external stakeholders
- A passion for the banking and financial services industry
- 2-3 years experience at a leading investment bank, strategy consulting firm, or related industry (media and entertainment, digital, tech) company
- Must have strong quantitative and analytical skills and be able to think strategically
- Minimum of 3 years of experience at Top Tier Strategy consulting firm or investment bank with primary focus on consumer goods and/or retail
- Strong financial acumen required (experienced in modeling and detailed financial analysis, including valuation)