



Example of Strategic Senior Manager Job Description

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Our innovative and growing company is hiring for a strategic senior manager. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for strategic senior manager

- All duties assigned by the Senior Director Strategic Sourcing Corporate Procurement Services, including Special Projects with Consultants
- Manage, support, develop, and implement strategies for Marketing and Commercial strategic sourcing programs for indirect spend in the Americas region, evaluating efforts to ensure the effectiveness and efficiency of the entire organization
- Facilitate the consolidation and procurement of products and services to realize economies of scale through reduced product and acquisition costs across the Americas region
- Support the streamlining of business processes to maximize efficiency and effectiveness within the department, and across the global enterprise
- Manage and support the development and administration of Supply Management Americas Corporate Strategic Sourcing (indirects) modules
- Provide direction and leadership to Team Members within the Supply Management Americas Corporate Strategic Sourcing (Indirects) module
- Reporting on activity and forecasts
- Assigned to Strategic Accounts Transportation in Italy
- Ensuring timeliness of payer's evidences development
- Leads reporting, analysis, forecasting and planning of business results of Rewards program including identifying and tracking key financial, business and strategic metrics for earn rates, redemption rates, burn/earn metrics, Cost per Point (CPP) and redemption category

Qualifications for strategic senior manager

- Solid understanding of Enterprise Risk Management and Strategy frameworks understanding of current enterprise threat scenario as related to healthcare
- Proven track record of target over-achievement
- Bachelor's degree and/or MBAs preferred
- Be a strong self-starter who is motivated and driven to provide a solution
- Experience selling to the Consumer Goods sector preferred
- Assigned to large, complex, highly visible, accounts