



# Example of Strategic Procurement Job Description

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Our growing company is searching for experienced candidates for the position of strategic procurement. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for strategic procurement

- Assists in developing category strategy and translates business strategy in an aligned One Procurement strategy
- Define and champion category procurement strategy for Abbott- align with overall strategy and be the key enabler
- Drive Total Cost of Ownership reductions for category through analytics and partnerships with both internal and external partners
- Coordinate across corporate, functions, divisions and supplier base to share best practices and adherence to guidelines
- Anticipate the overall needs of multiple business units and complete supplier community and to negotiate and influence an accepted portfolio meeting the most strategic needs of the category
- Ensures team measures and tracks both internal performance for Abbott users and key suppliers
- Identifies and drives initiatives that span virtual teams across the world and cross cultures
- Work across HP to integrate the use of 'should cost' modeling through the product development process (from ideation to negotiation & product introduction)
- Partner across HP's supply chain and business units to manage and prioritize 'should cost' modeling requests to the team
- Manage 'should cost' model output and review results with necessary teams

## Qualifications for strategic procurement

- Ability to develop metrics, methods and procedures which drive results across projects, and provide linkage to corporate objectives
- Demonstrated ability to communicate effectively at all levels in the company through presentations, reports and orally
- Experience in using eSourcing tools and technologies preferred, including eRFx, reverse auctions, project management tools, contract management tools
- Experience performing detailed analyses of complex data or situations
- Broad international experience and globally astute
- Deep knowledge of markets by regions and ability to anticipate trend impacts