



Example of Strategic Partner Development Job Description

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Our company is searching for experienced candidates for the position of strategic partner development. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for strategic partner development

- Lead key people processes for your business group – Performance Management, Talent, Reward, Employee Relations, change management and Workforce Planning processes
- Partner across HR to steward development programs, change management activities and recruitment strategies
- Provide leadership within the HR & Communications function, leading projects, and co-creating learning and team building activities
- Support VP, HR & Communications as Change Consultant to Country President & Executive team, by acting as “thought partner” and designing interventions as appropriate
- Maintain a high level of communication with all levels of the organization (both globally and locally) and positively impact the key decisions
- Recommend creative and effective changes to existing practices to increase value to the client groups and simplify how we work
- Build a strategy and lead programs to enhance our employees' sense of inclusion and belonging in the workplace
- Cultivate an inclusive, innovative, empowering and engaging culture across the enterprise
- Maintain curiosity and awareness of emerging trends in HR and creatively introduce innovative solutions within enterprise people plans
- Manage complex negotiations and serve as a liaison to the legal group when required

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- Deep understanding of OEM product release cycles, integration techniques, and existing OEM partner programs
 - Strong technical acumen, with a demonstrated track record of driving emerging/disruptive edge computing technologies and operating systems
 - Consumer industry working experience preferred
 - Experience building deep partnerships with digital companies, in both large corporate and small startups environments, across multiple regions and business units
 - Deep understanding of the startup eco-system across multiple domains, including mobile platforms, speech recognition, IOT, big data, AI and machine learning
 - Strong understanding of the venture capital and investment community underlying the startup eco-system