



Example of Strategic Development Job Description

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Our growing company is looking for a strategic development. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for strategic development

- Manage large scale pursuit and proposal efforts for the business
- Drive the development and execution of the pursuit strategy
- Develop pursuit timelines, client contact, and proposal production plans
- Create and deploy pursuit management tools and methodologies
- Provide coaching and strategic direction to partners and teams, including oral preparation and coaching
- Assist with the creation of AMS Supply Chain 101 slide set to be used in external and internal presentations
- Summarize organization level Learning and Development (L&D) needs
- Lead internal and external data collection from primary and secondary sources to inform analytic assumptions, conduct company diligence and validate strategic hypotheses
- Support the budget and financial needs of the Strategic Services division as assigned
- Ensure our existing gamers are having fun while our game developers are able to build successful games

Qualifications for strategic development

- Operational acumen and savvy, including pro forma development
- The ability to "close" the deal
- Developing business acumen, including understanding of the company's overall business model

- Experience with contextual research methods (interviewing, survey development, observational research, usability)
- Experience with business strategy projects that lead to a measurable financial impact