



Example of Strategic Development Job Description

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Our company is looking for a strategic development. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for strategic development

- Act as the primary contact for business development activities
- Manage the budget within SAP for each of the areas in the department
- Assist GM with all scheduling requirements
- Execute all monthly expense reports within a timely fashion
- Assist with any presentations and materials as needed
- Focus on attracting, training, and developing the right talent
- Set clear goals and expectations as a key part of managing performance to drive business outcomes
- Provide meaningful and timely performance feedback and coaching, and use performance management tools to track and discuss performance
- Provide developmental opportunities for team members to develop skills, knowledge and experience
- Continue the strong revenue growth with existing customers & develop the business further through new products and opportunities – Work as part of the Senior Management Team to define and implement the overall business strategy – Ensuring the retention of current clients liaising with potential business partners

Qualifications for strategic development

- Bachelor degree with 3-5 years of experience in MNC
- Efficient organizational skills (time/territory management) a must
- Must have poised and sharp presentation skills
- A minimum of 7 years of business experience, including corporate strategy,

- The successful candidate will possess a bachelor's degree from an accredited college or university, complemented by an MBA or advanced degree from a leading institution
- Strong demonstrated strategic planning, financial and problem solving skills, developed either in a management consulting or corporate strategy/marketing/planning role