



Example of Storage Specialist Job Description

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Our company is growing rapidly and is hiring for a storage specialist. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for storage specialist

- Benchmark competitors' price, discount and margin data
- Show how HP pricing compares with the competition in terms of those metrics
- Show HPs actual price position relative to the stated strategy
- Analyze market trends (price erosion, spending trends, buying preferences, technology trends) and proactively offer
- Proactive Business Development
- Working with and motivating partners representatives to help is opportunity identification and progression
- Lead and support analysis and resolution of problems
- Lead in the recovery of application environments where required
- Provide team leader and Manager with input re projects/directions
- Provide technical assistance and guidance to the other members of the team

Qualifications for storage specialist

- Strong Marketing background so that pricing and price positioning can be made a key element of the overall marketing message
- Ability to represent pricing team in forums
- Experiences working with senior management preferred
- 3 – 5 years experiences in product management with analytical background strongly preferred
- Data Management / Tiering /backup, replication & archival

