



# Example of Sourcing Senior Manager Job Description

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Our company is looking for a sourcing senior manager. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for sourcing senior manager

- Lead sourcing strategy development for Hardgoods
- Execute on the developed category strategy for the aligned spend categories, with ownership of the strategic sourcing project portfolio (local, regional and global)
- Leads and drives complex sourcing projects/category team projects across relevant business area
- Ensure quality of content and compliance with relevant sourcing governance forums (challenge boards, fortnightly status meetings)
- Assist in the application of a range of sourcing approaches, including the use of eSourcing, to deliver the most appropriate business outcomes
- Support Client Supplier Relationship Managers to ensure appropriate supplier management methods are applied to the different groups of suppliers (preferred, multi-category, tail-end)
- Manage the development and execution of sourcing projects and initiatives ensuring alignment with the overall priorities and objectives of Hitachi Vantara the specific business function
- Additionally, you run the sourcing, negotiation and contracting activities, within assigned range to achieve strategic and operational success for our company
- In your new role you manage risk, especially identification, evaluation, classification of sourcing risks and devise risk mitigation measures in order to ensure continuity of supply
- In this function, you run best-in-class global (key) supplier management processes within assigned categories

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- Minimum of 10+ years of relevant work experience in a role of Relations Manager, Project Manager, Vendor Analyst, Financial Analyst and IT Analyst
  - Must have relevant management/supervisory experience in order to effectively lead the strategic sourcing team
  - Must have strong Relationship Management skills, Negotiation skills, Project Management experience, Strong presentation skills and strong analytical skills
  - 5+ years of Marketing experience (working directly on Marketing projects/products/services)
  - Experience in Advertising/Marketing firms or in the Advertising/Marketing department of a large corporation
  - OExperience in contract analysis, negotiation, financial analysis and RFP/ RFI/