



Example of Software Asset Management Job Description

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Our growing company is looking for a software asset management. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for software asset management

- Define appropriate product strategy supporting the overall business strategy
- Define/follow thru roadmap
- Secure prioritization and support from data/research, capabilities and platform teams in ensuring successes in executing roadmap
- Own global revenue of Direct 3.x in the Asset Management segment, and Reporting (Report Portal+ MPS) across all client segments
- Own new Cloud-based configurations for the asset management clients and migration of users from legacy products including Direct 3.x to the proper Cloud-based configurations
- Play a "CEO" role in the Go-To-Market process, , aligning marketing, service and sales resources and processes to maximize commercial success of rolling out new products, including Direct-cloud based editions for Asset Management clients and impactful client deployments
- Reconcile customers' software license entitlements with actual software installs/usage to determine the customers' license compliance position
- Organise and analyse customer purchase information to establish an accurate and complete summary of license entitlements
- Help customers collect, organise, and then analyse customer install/usage information ("software inventory") to establish an accurate and complete summary of license consumption
- Reconcile those entitlements (and the Product Use Rights, rules, allowances, they embody) with hardware/software inventory information to produce a compliance summary

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- Proficiency with C#, ASP.NET Forms and ASP.NET MVC, EntityFramework and ADO.NET or strong background in Java and desire to learn MS stack
 - Bachelor's degree and 8 years of experience in sourcing or vendor management or an equivalent combination of education and work experience
 - CSAM certification preferred
 - ITIL, CSAM, or PCSLM certifications (preferred)
 - Strong communication and organizational skills including defining features, running agile projects, keeping teams motivated
 - Familiarity with methodologies to increase automation of administrative and discovery functions