Our company is hiring for a senior travel consultant. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for senior travel consultant

- Explain the business, organization, leadership and individual contributor factors that influence organizational solutions to deliver value to the client
- Approach change management as both an art and a science, leveraging proven change methodologies strong understanding of individual and organizational psychological factors that influence and drive behavior change
- Lead and/or execute stakeholder engagement and organizational readiness, leadership alignment, change impact analysis, education, communications, and adoption and adaptation measurement workstreams
- Determine the resource plan and timeline in alignment with overall implementation release schedule, scope, and budget requirements
- Manage and lead resources assigned to project
- Drive Cloudenablement, strategy, and sales to deliver on cloud targets
- Ability to mentor junior sales members on current technologies and industries
- Presenting technology training to junior Sales Consultants and sales people
- Helping sales teams develop and execute sales campaigns and Go-To-Market programs
- Maintains client profiles, including information on family members where applicable, ensuring specials requests and reward program information such as frequent flyer / driver / hotel stay are included

Qualifications for senior travel consultant

- Prior Financials implementation (3+ cycles) experience (PSFT, ORCL, SAP etc…)
- Strong working knowledge of computer technology
- Requires Master's degree in Computer Science, Software Engineering, Management Information Systems, or a related field plus two years of experience with Salesforce development
- Current Salesforce certifications (Administrator/Advanced Administrator, Platform Developer 1 or 2, App Builder, Sales/Service Cloud)
- 7 + years experience related to the successful delivery of change management work in the disciplines of change management methodology, job/role design, stakeholder engagement and organizational readiness, leadership alignment, change impact analysis, education, communications, training and adoption and adaptation measurement