



Example of Senior Tech Job Description

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Our growing company is searching for experienced candidates for the position of senior tech. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for senior tech

- Developing, supporting and tracking ACP sales opportunities working with client and deal teams
- Demonstrating the platform to clients and internal teams taking them through the solution options and the role ACP can play in the cloud operating model
- Providing ACP setup and run costs based on the solution scope and when necessary obtaining solution approval from the ACP leadership team for complex solutions
- Representing the customer voice in discussions with ACP product management for new features, trends or enhancements that emerge from client interactions
- Work with the ACP customer account leads to Identify opportunities to on-sell additional ACP capabilities into existing ACP clients
- Communication, promotion and, as necessary, delivery of ACP training curriculum into the region
- Coordinate the staffing and kick-off of ACP Delivery engagements upon a successful sale
- Coordinate communication of sales win summaries and go-live summaries with ACP leadership and assist in the development of formal ACP client credentials
- Knowledge of ticketing system such as HEAT, Remedy
- Researches, prepares and reviews technical documents, including reports, white papers and investment briefs

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- Experience working on consumer/B2B software applications or platforms
 - Experience in mobile and/or telecommunications
 - Perform examination of welds / material by Radiography (RT), Ultrasonic (UT, PAUT, TOED), Magnetic Testing (MT) Dye Penetrant (PT) and Alternative Current Field Measurement (ACFM) based upon code and contractual specification
 - Determine conformity / non conforming flaws and report accurately
 - Perform NDT examination of welds and materials by any one of the following methods and qualification
 - Be capable of executing the examination in accordance with approved NDT procedures and internationally recognized codes / specs