



# Example of Senior Retail Job Description

Powered by [www.VelvetJobs.com](http://www.VelvetJobs.com)

Our innovative and growing company is searching for experienced candidates for the position of senior retail. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for senior retail

- Pull in-stock and WOS data at style/color level and report business trends to monitor in-season trends and adjust plans as needed
- Assists with interviewing and makes recommendations for hiring, promoting and terminating when appropriate
- Monitors professional quality of services provided
- Processes various types of data and prepares routine reports
- Serves as liaison to various client groups
- Provide Inventory Management with final assortment plans (templates), product details, target retails, estimated IMU, importance to overall assortment (big bets), flow to DC and floor plan location for developing purchase projections and buy plans
- Develop Associate and Assistant Buyers
- Develop assortments that support overall strategy of in stock positioning for key merchandise categories taking into account fixture capacity, balanced presentations, accurate and timely receipt flow
- Recap business weekly, monthly and seasonally and react to business needs as they arise in a timely manner
- Design and implement the strategy for the retail business throughout South Korea to grow the business and achieve a competitive advantage in the market

## Qualifications for senior retail

- MBA from tier 1 colleges in India/abroad
- Ability to take tough decisions in order to ensure business needs are met in a fast past environment
- Ability to interact at a senior Corporate level
- Proven strong performance within a Store Manager or equivalent level role in a high volume and high turnover store