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## **Example of Senior Principal Job Description**

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Our company is looking to fill the role of senior principal. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for senior principal

- Cultivate Medtronic's leadership influence External and internal
- OPartner with regulatory authorities and participate in national and international working groups on topics related to biostatistics
- OParticipate in leading external biostatistics initiatives (e.g., conferences, forums)
- ORemain current with leading-edge biostatistical methods and trial design issues
- OAs appropriate, publish biostatistics methodological advances in peerreviewed journals
- Act as a consultant to other statisticians and may supervise other statisticians
- FINRA supervision of complex suitability review including sales to seniors, switches, replacements, breakpoints, and Variable Annuity transactions
- Reviews and independently approves/discrepancy/rejects the sales activities
  of Financial Consultants ensuring they are adhering to firm and regulatory
  policies and procedures
- Researches and resolves complex discrepancies relating to client accounts and trade inquiries
- Manage the risks associated with transaction and exception approvals in order to limit liability, risk, and financial loss to the firm

## Qualifications for senior principal

- Minimum Master of Science in Computer Science or equivalent
- Experience in negotiating key terms and leading deals (e.g., process, agreements, relationships, teams)
- Significant relationship management experience including primary responsibility for managing relationships with portfolio companies and other external stakeholders (banks, law firms, other co-investors, management / owners of companies)
- CFA, CBV or CPA designation is considered an asset
- PhD in statistics or biostatistics or equivalent with minimum of 1 year of relevant experience (including internships and statistical researches) or MS in statistics or biostatistics or equivalent with minimum of 3 years of relevant experience