



Example of Senior Principal Job Description

Powered by www.VelvetJobs.com

Our growing company is looking to fill the role of senior principal. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for senior principal

- Identify key partnership and strategic alliance opportunities in the market that further drive product growth
- Lead rapid prototyping and piloting of new consumer experiences as part of a highly dynamic, lean, and multi-disciplinary team to validate hypotheses and new product concepts
- Contribute to or lead consulting projects as required and as driven by business needs by working in collaboration with a broader team
- Provides primary research and ongoing analysis of Asian, caustic soda, chlorine and chlor-alkali derivatives markets outside China
- Builds and nourishes personal relationships with key industry contacts in non-China Asia and the Indian Subcontinent that manufacture, consume or otherwise have financial interest in the caustic soda, chlorine and chlor-alkali consumption or derivatives markets
- Independently interfaces with clients on areas of chlor-alkali market expertise
- Develops and maintains a fundamental working understanding of IHS Chemical basic model templates of supply/demand, econometric price forecasts, and trade grids
- Actively pursues and develops unique analytical approaches that provide value to IHS Chemical clients and potential clients
- Identifies new business opportunities for sales and consulting follow-up
- Coordinate biostatistical aspects of submissions to regulatory authorities

Qualifications for senior principal

- 5+ (Senior Consultant) / 10+ (Principal) / 15+ (Senior Principal) years of related T&D energy industry experience
- Advanced knowledge of power markets in of the countries where our Power Consulting group is present, paired with experience with business development and client development
- Proficiency with production cost modelling and power flow analysis, demonstrated quantitative and modelling skills
- Extensive experience with database administration (patching & performance analysis & tuning) , the collection and interpretation of customer requirements relevant to database migration, troubleshooting, performance observation and tuning
- 8 years or more total software development experience with 3 - 4 years consulting experience