



Example of Senior Pricing Analyst Job Description

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Our company is hiring for a senior pricing analyst. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

Responsibilities for senior pricing analyst

- Identify, evaluate and arbitrate necessary deviations from pricing strategy as appropriate based on specific customer, market situations
- Manage off-book pricing including Price Assurances (PAs) and contracts to ensure authenticity and broad compliance with strategy
- 3-5 years transfer pricing consulting experience
- Experience with transfer pricing audit support a plus
- Provide analytical rigor for North American sales organization
- Evaluate pricing discrepancies or variances to identify and capture margin
- Develop analytics and strategies to improve the decision making process regarding global pricing approvals and negotiations
- Develop, implement and maintain business unit modeling related to pricing, margins, inventory positions
- Provide 24 hour response to sales team and distributors with product specifications, pricing and product positioning to grow the customer base in the region
- Provide single point of contact for sales back into product marketing and engineering for opportunities requiring special product capabilities, pricing or order codes

Qualifications for senior pricing analyst

- Must have working knowledge of the Federal Acquisition Regulations (FAR)

- Must have organizational and time management skills and the ability to perform detail-oriented work
- Must be able to work effectively under tight deadlines
- Must be willing to work some extended hours, weekends, or holidays to support proposal timelines
- Ability to distill results from financial analyses into understandable conclusions and prescriptive recommendations for the sales team