



Example of Senior Manager, Strategic Initiatives Job Description

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Our growing company is looking for a senior manager, strategic initiatives. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for senior manager, strategic initiatives

- Manage client communication, relationships, and tracking through the proposal, contracting, and implementation processes
- Responsibility for reducing annual NIE costs/generate revenues through identification of efficiency initiatives
- Fully accountable for managing the complex multi dimensional projects related to significant strategic/transformational projects impacting Personal Banking Accounts
- Business Lead for all Operational/Regulatory Programs such as FATCA/CRS and Non-Resident Client Due Diligence to ensure Personal Banking Accounts Risk Mitigation
- Ensure the execution of all Regulatory Policies for Personal Banking Accounts are adhered to within established timeframes/obligations
- Develop business strategy for Personal Banking Accounts Acquisition & Retention by identifying new business opportunities resulting in increased profitability and ensuring strategy and product pricing are aligned to overall Personal Banking strategy
- Maintenance/enhancement issues ensuring a proper balance between the desire to meet client requirements, infrastructural/operational efficiency projects and those necessary to improve day-to-day product/service quality and reduce costs
- Develops strategies and solutions to fully leverage core enablers in the P&CB while managing operational and risk proactively, including lead the identification and execution of CPB initiatives

- Establish and lead a cross functional teams in the execution of strategic projects including management of resources, budget and execute against deliverables and timelines

Qualifications for senior manager, strategic initiatives

- Additional Strategic Initiatives may become available in the future
- Previous Phone Channel experience would be beneficial
- Demonstrated customer focus and understand of the delivery of superior customer experience by phone
- Ability to lead a team with demonstrated excellence as a consensus builder, a self-starter, and team player
- Networking skills with the ability to navigate and leverage internal relationships and functional areas across the organizations, with a proven ability to drive results
- Recommend, design, build and rollout key change initiatives to support PMO strategic road map