



# Example of Senior Manager Pricing Job Description

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Our company is growing rapidly and is hiring for a senior manager pricing. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for senior manager pricing

- Negotiation experience & strong relationship building skills with internal and external partners
- Strategic planning & insight
- Experience in a subscription business
- Acquisition experience within retail and mobile telecoms sector
- Customer focus, analysis and insight
- Assists in ensuring full compliance with relevant transfer pricing internal and external reporting requirements
- Responsible for the implementation, maintenance and monitoring of business specific Statutory Transfer Pricing (STP) calculations, accounting practices reconciliation and reporting processes
- Assists STP Policy Management & Compliance in ensuring full compliance with relevant transfer pricing internal and external reporting requirements
- Identify and analyze new business opportunities and promotional programs
- Respond to competitor activity and other urgent issues

## Qualifications for senior manager pricing

- Minimum of two years of experience managing and training new employees
- Accounting – Because the tax laws are applied to financial transactions, this professional must know how transactions are recorded and reported on the books, and how and where tax accounting rules differ from book accounting

- The ideal candidate would possess transfer pricing experience with a Big Four accounting firm/boutique transfer pricing firm or large multi-national company
- Experience within the pharmaceutical/biotech industry
- Thorough understanding of U.S. and OECD transfer pricing principles
- Proficiency with economic, functional, and industry analyses