



Example of Senior Manager Pricing Job Description

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Our growing company is looking to fill the role of senior manager pricing. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for senior manager pricing

- Assist with Service Level Agreements and develop solution to maintain interco agreements
- Review allocation methodologies to determine they are compliant to OECD transfer pricing guidelines
- Collaborate with engineering and design teams to ship new, impactful platform capabilities that drive revenue and product growth
- Build cross functional relationships across our Growth organization with marketing, sales, product, and engineering teams in order to manage complex projects across multiple teams
- Partner with sales and growth marketing teams running hundreds of experiments a month to deeply understand, find opportunities, and synthesize external and internal needs into product priorities, roadmap plans, and detailed specifications
- Work to develop a user experience framework to balance internal revenue experimentation with delivering a great user experience for our end users
- Partner with Business leaders from our global Sales & Pricing organizations to understand business issues and bring forward innovative solutions to those problems
- Initiate and deliver short, medium and long term pricing strategies for key market segments
- Analyze customer-based data, financial data, demand trends, and industry dynamics to identify areas of opportunity and action new pricing initiatives
- Analyze competitors' pricing activities, assessing level of threat, and

Qualifications for senior manager pricing

- Steering the Western European business and partnering with the Business Unit to make educated pricing decisions and support the growth of the business
- Sparring partner for the Western European management team and strong business partner for the business on all upcoming pricing relevant questions
- Provide thought leadership and elevate pricing discussions from country level to EMEA
- Deliver strategic pricing projects for EMEA, special sub-regions or areas
- Provide structure, frameworks and guidelines on pricing topics
- Align and improve processes to increase efficiency and foster faster decision making by benchmarking, developing consistent processes and best practices across EMEA