



Example of Senior Manager, Business Intelligence Job Description

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Our company is looking for a senior manager, business intelligence. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for senior manager, business intelligence

- Lead cross functional special projects and initiatives for the support of product management and sales
- Assist Product Management and Sales with developing responses to complex bids
- Manage Pricing and Qualification tools
- Lead the planning, identification, development and implementation of design and/or changes to key reports and ad hoc requests
- Ensure outputs are delivered accurately and within agreed-upon timelines
- Provide technical expertise and implement BI best practices
- Develop and enforce standards around documentation, development and overall quality of deliverables
- Act as a steward for standards around data model, data dictionary and implementation of business rules and definitions
- Own the Business and Market Intelligence processes, in support of the identification of market opportunities, strategic account planning, sales pursuits, Bid Defense Meetings (BDM's), competitive intelligence & lead generation initiatives
- Utilize a combination of external industry sources, internal metrics and subject matter expertise to lead and support measurement, analysis and reporting of key business trends and drive business and market intelligence needs

- Resourceful, autonomous, disciplined self-starter, with the ability to work independently and as part of an extended team
- Knowledge of Telecommunication products and networks
- Advanced proficiency with MS Office (including VBA)
- HTML Programming
- Other programming (Java, JavaScript, .Net)
- Ability to develop, apply and implement methodology in order to deliver the intended business value