



Example of Senior Instock Manager Job Description

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Our company is growing rapidly and is searching for experienced candidates for the position of senior instock manager. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

Responsibilities for senior instock manager

- Identify and drive Supply Chain process improvements in a scalable manner
- Lead the business demand plan to provide all necessary inputs to a sustainable and accurate S&OP
- Deliver maximum available selection in the category
- Design seasonal and promotional inventory preparation plan
- Control budgets and deliver actions to meet inventory targets defining detailed inventory policies
- Negotiating with Supply Chain leads of head vendors to find and implement sustainable opportunities that will improve the overall business for customers and both parties
- Leading and developing a large team of 10+ people that runs the Instock functions for Tools, Home Improvement, Lawn & Garden and Major Appliances including demand planning, ordering and capacity management
- Continuing to centralize and develop the combined instock model across 4 business units which will include identifying tasks that can be automated, creating combined reporting and developing roles centered around key instock pillars
- Working with Technology and Product teams, vendor operations and vendor management teams
- Tracking key customer experience metrics and driving improvements across them by building actionable plans that are scalable with the growing business

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- Industry experience in the consumer electronics business, ideally with good relations to the leading firms and their ambassadors
 - The opportunity to work for a leading global online retailer
 - MBA or Graduate Degree in Engineering or a Supply Chain/Operations discipline
 - Relevant university degree in business or engineering, ideally MBA from renowned business school
 - Proven, successful supply chain professional with several years' experience in operations, inventory planning, demand forecasting and buying
 - Reliable track record in project management either in an operational or consulting setting in respect to customer obsession