



Example of Senior Coach Job Description

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Our company is searching for experienced candidates for the position of senior coach. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for senior coach

- Working in challenging stakeholder environments to improve clients' software development capability, promoting agile improvement and breaking down the barriers to change
- Advising project team members across all software disciplines on how to improve their effectiveness
- Helping programme management teams to understand where the challenges lie in their software development programmes and what the potential interventions are
- Developing PA's software development thinking and helping to grow a new team that builds on our existing agile specialism
- Revenue management - Assist direct reports in achieving their respective quarterly and annual revenue goals
- Sales coaching –Provide consistent, effective commercial coaching to direct reports
- Performance management – Deliver regular informal and formal feedback to direct reports including performance reviews, promotion decisions and performance improvement plans
- Staff development - Partner with direct reports to build and execute upon long-term individual development plans
- Departmental leadership support– Partner with local leadership on departmental initiatives, join AM/BDM interviewer bench and facilitate training

Qualifications for senior coach

- Comprehensive knowledge of program and project methodologies, sufficient to be recognized as a subject matter expert
- Possess results-driven capability to work with business, support units & the bank's external partner
- Display a high degree of team spirit and professionalism, able to work well together as one team with superiors, peers, subordinate, internal & external customers
- Communicate and implement the strategies recommended by the Vice-President of Casting & Performance and inform co-workers about them
- In a management position, ensure functional supervision of coaches for IHQ and each show under his responsibility, monitor the objectives and achievements of coaching teams and evaluate specific competencies among the coaches
- Ensure that all personal have appropriate coaching and related training, collaborate as indicated with the Health and Safety Department and the Training Department