



Example of Senior Advocate Job Description

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Our innovative and growing company is searching for experienced candidates for the position of senior advocate. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

Responsibilities for senior advocate

- Creating webinars, white papers and tutorials about emerging technologies and industry developments
- Support the product team in helping to analyze, update, re-design and create compelling web and online experiences and easy learning opportunities for developers aiming to get started with AWS Lambda
- Seeding the development of tools and code samples contributed to public code repositories and blogs by working with Lambda enthusiasts in the field and working with the open source developer community
- Collaborating with internal teams to help define the product road map, market positioning, and developer program initiatives
- Processes enrollments in requested event and provides all related information to caller
- Attends recurrent training sessions to ensure the client knowledge is current, proactively research database / client website for changes or new events
- Travel to Somerset before peak season kick-off to assist with training and prep for back to school season
- Developing strategies to increase business through identification of target physicians, hospitals and consumers, development of relationships with customers and resources
- Assisting with coaching sales staff regarding disease state, and how best to address with physicians and patients
- Build cross functional relationships internally to help build and develop best

Qualifications for senior advocate

- 2+ years experience in developer relations, community management
- Experience in managing a community of developers
- Ability to travel within designated region of Ohio as needed to meet with consumers, providers
- High School Diploma or equivalent required
- This position is not remote eligible
- Education equivalent to High school diploma or general education degree (GED)