



# Example of Salesforce Consultant Job Description

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Our growing company is hiring for a salesforce consultant. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for salesforce consultant

- Work with IT and Product teams to identify and define the business needs and the solution to fulfil the requirements
- Interface with Salesforce Cloud technical SME's
- Translates non-functional and functional requirements into end-to-end analytical solution designs, ensuring solution aligns with business goals and processes, uses and provides enterprise information consistently, integrates effectively with other applications, supports a common application environment and user interaction model
- Collaborates with other Solution Engineers and Enterprise Architecture to make sure that solutions fit within enterprise context and aims for standardization of solutions across application landscape
- Coordinates medium to complex solution architecture implementations while leading design variances based upon business needs while ensuring artifacts are documented in enterprise architecture repository
- Deliver technical, cloud solutions to customers allowing them to maximize their investment
- Help assist customers in stabilizing developed solutions using IT methodologies in complex customer environments, in the design and development of integrated solutions using the latest products, services and technologies and understanding the relevant application development, infrastructure and operations implications of the developed solution
- Take an active role in Salesforce projects (projects range from short-term board-level strategic advice, to full lifecycle implementations)
- Join innovative projects with the latest in IT

## Qualifications for salesforce consultant

- Must be able to obtain and maintain required US Security clearance for this role
- Must have 3+ years of experience on programming languages like Java(Advanced Java)/ASP.net including JQuery/Java Script, SFDC with strong OOPS concepts
- Must have 1+ years experience in Apex programming, Visualforce pages with developer and Administrator Certification
- Experience on Lead management, Account management, Campaign management and all related sales cloud customizations
- Experience on Case Management, Data management, Data Security
- Seven (7) years of experience in Sales Operations in the Salesforce.com environment with High School diploma or equivalent