



# Example of Salesforce Consultant Job Description

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Our company is growing rapidly and is searching for experienced candidates for the position of salesforce consultant. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for salesforce consultant

- Experience advising on Salesforce.com best practices
- Experience handling change and risk management for a project
- Comfortable with coaching, negotiating, and influencing
- Coordinates releases and post Go-Live materials
- Acts as Scrum Master with the primary responsibility to help the Scrum Team achieve its goals
- Performs "As-Is" and Fit/Gap analyses to map the Cloud technology's offerings and capabilities to the Client business needs
- Works in teams of highly qualified functional and technical resources (both on-shore and off-shore)
- Analyze client business and translate customer needs into Salesforce solution
- Verify that the solution fulfills the customer requirements
- Translate client's business needs into detailed business requirements documents, use cases and process flow diagrams

## Qualifications for salesforce consultant

- Opportunity to work with Global Fortune's 500 companies on large international projects
- As this role requires some business trips mainly in Europe, you should be eligible to work within European Union and associated countries (UK, France, Spain, Switzerland or Poland)
- Solid understanding of 3rd party salesforce.com data loading and data

- Experience reviewing, configuring and supporting AppExchange apps (Conga)
- Commercial Lightning component development experience with code
- Demonstrated Strong Salesforce Design, Implementation and configuration knowledge including - APEX, Force.com, Java, JavaScript