



Example of Salesforce Business Analyst Job Description

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Our company is looking for a salesforce business analyst. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for salesforce business analyst

- Focus on Sales and Customer Support tools, particularly in the areas of opportunity management, account/contact management, case management, entitlement management and 3rd party tools
- Provide strong analytical, problem solving, technical, and project management skills to effectively collect requirements, identify alternatives, and design and deploy quality solutions
- Partner with project stakeholders across the business and Corporate Infrastructure by analyzing all requirements to formulate business needs and translate those into application functionality, deciding when to advocate and when to compromise to arrive at a mutually acceptable solution
- Use and recommend best practices while delivering scalable high quality solutions
- Deliver technology solutions – Implement global technologies and services to meet long term HR and business needs
- Driving operational excellence – Drive global HR process optimization and standardization while balancing the business need for flexibility and appropriate localization
- Plan and facilitate requirements definition sessions with stakeholders to capture business requirements
- Create detailed requirements, use cases, guides, and diagrams for product releases

Qualifications for salesforce business analyst

- The Business Systems Analyst Lead must have a minimum of 36 months experience in planning and executing user acceptance testing initiatives for systems projects
- Proficiency with DataLoader, SOQLXplorer and Excel for data manipulation and complex custom reports
- Demonstrate understanding of VisualForce, HTML, Javascript and CSS
- Flexible and able to adapt to changing business and technology environments
- Consistently taking initiative and seeking opportunities to learn and grow
- Detail-oriented, responsible and efficient