



Example of Sales Product Specialist Job Description

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Our innovative and growing company is looking to fill the role of sales product specialist. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for sales product specialist

- Create and manage show site
- Prepare effective sales tools for sales team
- Drive GB and PCB All LCS Products performance
- Drive GB&PCB team sales performance with clear product development thinking
- Drive GB and PCB all LCS Products performance with clear product development thinking
- Communicate directly with merchandisers on new items needed, major account opportunities, product issues
- Assist in growing earned income by focusing on products with enhanced earned income
- Participate in Merchandising meetings as necessary
- Work with established Company customers within an assigned territory to best utilize Company products and services for the greatest value to customer and their patients
- During ride along and in other training sessions, work to improve the sales competency of the reps in area of responsibility

Qualifications for sales product specialist

- College degree in Marketing, Finance, or Management
- Accredited ACH Professional designation
- Bachelor's Degree or minimum 3 years of selling experience in a medical,

- Create market intelligence reports
- Use BI tools to create prototype solutions and conduct proof of concept