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Example of Sales Market Manager Job Description

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Our company is looking to fill the role of sales market manager. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for sales market manager

- Generate your own leads within a wide range of mid-size advertisers advertising agencies in the UK
- Generate your own leads within a wide range of mid-size advertisers advertising agencies in France
- Generate your own leads within a wide range of mid-size advertisers advertising agencies in Turkey
- Ability to take on stretch assignments
- Identify, manage and follow up on leads received through TradeRev.com, trade shows and referrals
- Generate your own leads within a wide range of mid-size advertisers advertising agencies in Poland
- Majority of travel will be local travel within 3 hour driving radius of St
- Analyse data and use it to effectively generate business
- Develop and execute strategies and tactics to increase residential penetration within NYC/Brooklyn area
- Establish effective reporting and communication with sales teams to ensure all are properly informed of management expectations, polices, procedures and programs

Qualifications for sales market manager

Ability to travel at least 50% is necessary

- At least seven years of experience in a similar medical device sales role
- Working knowledge of Windows-based computer programs including Word and Excel skills is strongly preferred
- Native Dutch and fluent English both spoken and written
- Native Italian and fluent English both spoken and written