



Example of Sales Manager Europe Job Description

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Our innovative and growing company is searching for experienced candidates for the position of sales manager europe. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for sales manager europe

- Identifies new market opportunities target builds
- Provides leadership that assists management in setting strategic initiatives and programs to achieve corporate strategies
- May provide technical guidance and leadership to other representatives in the area
- Field incoming application and support questions from new and existing customers on PRI products and solutions
- Field incoming application and support questions from multiple manufacturers' representative groups to deliver their quarterly sales targets
- Ability to make cold calls from provided list to generate new leads/sales
- Establish strong relationships with existing customer base in assigned territory at all levels
- Identify and communicate new and emerging applications and new product needs to PRI R&D
- Understand competition's strengths and weaknesses
- Interface with customers and internal teams to define and help design and deliver new solutions that fulfill customer requirements

Qualifications for sales manager europe

- Good working knowledge of all MS systems

- Availability to travel around 80% of their time
- Post order follow through to ensure successful on time delivery, installation & start up
- Experienced with Sales Management, Tactical Marketing Management, European Market Segment Managers, , to develop, support and implement the business strategy