



Example of Revenue Job Description

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Our growing company is hiring for a revenue. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for revenue

- Will need a thorough working knowledge of all relevant systems in order to perform essential daily job functions project-related tasks
 - Coordinate and submit RFP responses in all relevant systems on behalf of international hotels and account managers (Glasgow and Petaling Jaya only)
 - Excellent written and verbal communication and comprehension skills, including the ability to clearly explain complex department processes and demonstrate the appropriate levels of disclosure to a wide audience who may or may not be familiar with Hilton's distribution process
 - Provides functional guidance on revenue and revenue deduction perspective for business transactions
 - Serves as a Subject Matter Expert (SME) for revenue related policies and processes
 - Keeps up to date with country- and business specific regulations like HCC (Health Care Contributions) in order to ensure a high quality accounting assessment at all times
 - Advises the business with projects providing accounting guidance/expertize
 - Provides SME support for in-country processes
 - Proactively build relationships with the shared service center personnel handling the processing of
 - Act as secondary to Accounting personnel as liaison & support for offshore outsource providers in GL & AP functions (eg
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- Minimum 2 years' previous management experience in Revenue operations
- Master Degree or Diploma in Hospitality Management is an asset
- Public Accounting experience preferred, preferably with a Big 4 public accounting firm
- For candidate from Big 4 public accounting firm, a minimum of 3-4 years of related revenue experience with technical accounting is required
- For candidate with little or no public experience, a minimum of 3-4 years of related experience with technical accounting is required
- The ideal candidate should have a combination of working experience from both publicly traded companies and private companies