Our company is growing rapidly and is looking for a revenue management analyst. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for revenue management analyst

- Prepare and reconcile data for conversion through data mapping and validation processes, according to translation rules
- Assesses market performance of revenue management plans across services and segments
- Track daily business performance through the creation of standard and ad hoc reporting and analyses
- Evaluate group business for profitability
- Provides support and analysis for the development of the trade spend strategic plan and creation of the Price & Trade Investment Strategy
- Provides support and analysis in the development the JMS / Business Unit Price & Strategic Planning and the Price Architecture Guidelines
- Colloborates with cross functional partners in Marketing, Finance, and the Market Development Organization
- Colloborate on new product development and innovation, particularly when it comes to providing guidance on pricing strategy
- Improve the quality of all sourced inventory in terms of volume, destinations, seasons and timing
- Create sourcing targets for client servicing teams and provide regular business insight and tracking support to assist them in the achievement of targets

- Demonstrated ability to develop and implement applications using a programming language, especially PL/SQL, SAS, JAVA, and UNIX
- Experience coaching and developing professional staff
- Ability to communicate clearly and effectively to business and technical audiences in both spoken and written formats
- Masters of Business Administration (MBA) or Masters degree (MA) preferred
- Bachelors degree (BA) from four-year college or university required with focus in quantitative discipline preferred
- Two years related experience in financial / business analysis or related field preferred