Our company is hiring for a revenue director. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for revenue director

- Proactively evaluates performance, makes adjustments and initiates solutions to resolve issues timely, accurately and effectively
- Participates in the creation and performance of the Education and Training staff to assure staff is fully engaged and current in their operational training needs
- Oversees management activity relating to hiring, training, coaching, monitoring, appraising, disciplining and terminating
- Supports the development of service level agreements with clients to ensure continuous continuity between work and expectations
- Continually looks for opportunities to drive success in process, policies, staff knowledge, staff engagement, margin enhancement and cost reduction
- Develops robust reporting to ensure internal staff and leaders are kept informed of performance KPI driven operational review material to ensure the client of full and transparent knowledge
- Communicates openly and routinely to ensure active communication supports the urgency and drive for success of the entire team
- Adheres to and drives the Code of Conduct and mission expectations to all individuals
- Customer Service (phone, mail and/or e mail) – point of escalation
- Monitor/review billing, A/R and reconciliation for hospital specific contracts (e.g., non-IMaCs, local employer)

Qualifications for revenue director

- Strong knowledge of GAAP and working knowledge in software recognition and multiple element arrangements preferred
- Highly collaborative and ability to be an influential business partner with sales operation
- Thorough knowledge of general accounting including thorough skills knowledge plus the application of general accounting theory
- Strategic Accounting and Finance
- GAAP, FASB, SOP, SEC
- Must be proficient in MS word, Excel, and Power Point software programs