



Example of Revenue Director Job Description

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Our company is looking to fill the role of revenue director. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for revenue director

- Work with Operations teams across the organization to implement and maintain processes to ensure proper revenue recognition and SOX compliance
- Review and analyze new products to determine proper revenue recognition
- Work with the Business Development department in obtaining updated carrier related information
- Obtain high level understanding of the company trafficking system
- Ensure accurate revenue recognition from underwriting revenues
- Oversee the month end revenue close
- Review, analyze, and reconcile account balances
- Communicate with internal and external entities of varying levels to ensure that desired results are achieved
- Leading the weekly revenue strategy meeting
- Implement revenue strategy such as planning update, distribution channel monitoring, pricing adjustment and group quotes

Qualifications for revenue director

- 4-5 years of reimbursement experience, with progressive supervisory management in an automated medical practice management environment
- Excellent understanding of medical practice management, with thorough knowledge of CPT and ICD-9 and ICD-10 billing and diagnosis codes
- OAssist with the global rollout of updated process on new revenue

- OEnsure timely and accurate month-end accounting during when closing the books under the new revenue recognition standard
- OReview revenue contracts under the lens of the new revenue standard to ensure that they will be accounted for appropriately
- ODrive the production of materials and assist with the delivery of global revenue recognition training