Our innovative and growing company is searching for experienced candidates for the position of retail district manager. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for retail district manager

- Provide direction to retail store management to insure budget, financial goals and expense targets are met
- Networks and maintains a talent pool for recruitment
- Selects and develops store management teams for all existing locations and new store openings
- Provides strong leadership to district store teams to optimize sales generation and operational/human resources functions in an effort to ensure customer satisfaction, maximum productivity and profitability, and execution with company procedures
- Responsible for the training and development of management and non-management team members at all district locations
- Ensure consistent application of performance management practices including, but not limited to, annual performance reviews, progressive counseling activities, and individual career development plans
- Full P&L responsibility for stores
- Identify and communicate key responsibilities and practices to ensure direct reports promote a client centric attitude, confidence in leadership and teamwork to achieve business results
- Partner with Design and Production to ensure that merchandise assortments are appropriate for all stores
- Build constructive and effective relationships with multiple departments (ex

Qualifications for retail district manager

- Proven experience managing a regional, geographically dispersed workforce full-time and part-time employees
- Proven leadership and staff development abilities
- Experience of at least 6 years in store management, with experience in a district role
- Ability to travel up to 75% throughout the east coast region
- Operates with a high degree of ethics and integrity
- Strong business acumen, highly analytical, able to present and drive one idea