



Example of Retail Director Job Description

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Our company is growing rapidly and is looking to fill the role of retail director. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for retail director

- Partner closely with key business leaders to gather and vet tool innovation ideas & business opportunities
 - Serve as advisor to business leaders as they evaluate strategic decisions in the digital space
 - Stay current with the market and trends to further build relevant expertise
 - Anticipate opportunities and risks and develops effective responses and action plans
 - Collaborate cross-functionally daily to design cost effective and efficient programs or processes to address critical actions and business needs
 - Identify trends and opportunities to define changes in process and procedures that drive operations and selling agendas
 - Develop communication to stores on operational and sales related activities
 - Continuously improve operational performance in the business while considering consistency in operational processes and the needs of the total store
 - Influence productivity and cost saving opportunities in all operational components
 - Ensure a world class customer experience exists for our customers through effective execution of selling and service culture by continually staying connected to customer needs, anticipating changes, and preparing teams to meet consumer challenges
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- Minimum 10 years relevant work experience in Retail
- 5-7 years of experience preferably in pharmaceuticals/generics with emphasis in pricing contracts and finance
- Fluent in Microsoft Office Tools (Word, Excel, Powerpoint, Outlook)
- Experience in the China market is highly preferred for this role as is Mandarin language skills and strong knowledge of the local market-place
- Exceptional communications skills with ability to lead and influence a wide range of internal and external stakeholders successfully "drive" peers to meet business objectives
- Minimum of 15 years' experience partnering with retailers, at a retailer or within marketing services