



Example of Research Senior Manager Job Description

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Our company is searching for experienced candidates for the position of research senior manager. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for research senior manager

- Build standardized reports to analyse the effectiveness of marketing activities, making recommendations to CMD Leadership team and helping identify trends or market movements which require action
- Conduct webinars to global audience based on risk monitoring service
- Progress and issue reporting concerning overall operations to Research Head and other internal company stakeholders
- Review research activities of the team and provide guidance
- Manage additional research projects – formulate research plan
- Prepare presentations with well-formatted charts, appropriate callouts, meaningful titles and a sequence of slides that convey high impact messages
- Support advisors and sales team with required research information and provide support for proposal creation
- Develop expertise and interact with outsourcing buyers, service providers, subject matter experts and others in the process of developing and delivering research services
- Personally execute customer research in many cases
- Contact/visit, in collaboration with the technical staff of the military units, selected health facilities and meet with senior staff and request permission to conduct the study on their site, provide them with any requested information

Qualifications for research senior manager

- Minimum 6 years R&D experience with a proven track record of planning, prioritization and implementation of projects identifying cost saving opportunities and problem solving ability
- Team/People Focus – 5%
- Comfortable working independently collaboratively in a group setting, being self-motivated and action-oriented
- Strong presentation skills for both internal and external audiences and the ability to effectively communicate with individuals at all levels in the organization across various functions with individuals at partner companies
- Strong track record of intellectual property filings