



Example of Research Director Job Description

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Our company is looking for a research director. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for research director

- Protecting the goals of the Foundation by working with counsel to understand and negotiate contracts and licensing terms
- Creation, documentation, and dissemination of project management best practices across teams
- Direct management of Program Officers team
- Directly work with national, divisional, regional, and local sales and programming teams and be a liaison between national and local research teams
- Collaborate in development of audience reports and insights for national, divisional, and local sales and programming teams, working with proprietary tools and automation
- Contribute to knowledge base of relevant market intelligence and trends, including research methodologies, evolving technologies, consumer behaviors, client expectations, shifting competitive landscape
- Provide senior leadership
- Work with Ad Sales and Marketing Solutions teams to develop research strategies, plans, and solutions
- Function in a matrixed organization providing valuable insight to heads of sales, marketing, digital, and regions while reporting to an Insights leader
- Put systems and processes in place to ensure the 'Voice of the Consumer' is heard before critical decisions are made

Qualifications for research director

- At least 6-7 years experience in global market research, industry analysis or similar numerate, research-related field
- First-rate personal and communications skills profound willingness to collaborate internally and externally
- MD and/or PhD in relevant scientific discipline
- Minimum 10 year experience in pharmaceutical industry/biotech/academia with proven track record of accomplishments in drug discovery in pulmonary disease or relevant TA
- Should have operated at a senior leadership level and have not only scientific credibility, but business acumen
- Strong quantitative qualitative research skills